

Background

McKinsey & Company ("McKinsey") provides management consulting services to its clients. McKinsey operates in Australia through a branch of McKinsey Pacific Rim, Inc. ("the Branch"). Below is the information for the Branch as required by the Australian Board of Taxation's voluntary Tax Transparency Code.

Reconciliation of accounting profit to tax expense

| Description | For year ended Dec 31, 2018 (A\$'000) | For year ended Dec 31, 2017 (A\$'000) |
|--|---|---------------------------------------|
| Accounting profit before income tax (A) | 659 | 40,186 |
| Tax at Australian tax rate of 30% | 198 | 12,056 |
| Add: Non-deductible expenses (permanent/ non-temporary differences) (Refer Note 1) | 249 | 368 |
| Income tax expense (B) | 447 | 12,424 |
| Effective tax rate (B/A) (Refer Note 3) | 67.83% | 30.92% |

Reconciliation of income tax expense to income tax payable or income tax paid

| Description | For year ended Dec 31, 2018 (A\$'000) | For year ended Dec 31, 2017 (A\$'000) |
|---|---------------------------------------|---|
| Income tax expense | 447 | 12,424 |
| Add: Movement in timing/ temporary differences (Refer Note 2) | (447) | 1,598 |
| Income tax liability | - | 14,022 |
| Income tax paid | 18,868 | 23,054 |
| Income tax payable/ (refundable) | (18,868) | (9,032) |

Note 1: Permanent/ non-temporary differences largely relate to meals and entertainment expenses.

<u>Note 2:</u> Movement in timing/ temporary difference largely relate to provision for employee benefits and revenue accruals.

<u>Note 3</u>: Accounting effective tax rate: Effective tax rate, calculated as income tax expense divided by accounting profit before income tax expense, is 67.83% for 2018. However, excluding the impact of the significant permanent difference adjustment noted above, notional effective tax rate is approximately 30%.